



PRIVATE CLOUD DELIVERS FLEXIBILITY AND RESILIENCE

Link-Connect's Private Cloud solution is a secure, resilient and cost effective way to keep all our offices connected.

Last time I needed additional capacity, they turned around our requirement in two days – much better than ordering and configuring new physical servers.

Paul McLoughlin, ITC Manager



Marine insurance customer experience

Sunderland Marine Insurance Company Ltd has been providing specialist marine insurance for over 130 years, and is recognised as one of the largest specialist marine insurers worldwide.

Headquartered in Durham, and with 12 offices in seven different countries, the company is well positioned to provide insurance for a wide variety of marine vessels and aquaculture risks.

CHALLENGE

All of Sunderland Marine's remote sites in the countries in which it operates, which are as far flung as Australia, Canada and South Africa, accessed the corporate servers in the UK for business critical data and information.

This practice not only placed a significant strain on the IT infrastructure and connectivity at HQ, but also presented a single point of failure - if HQ connectivity failed all the remote sites would be affected. In addition, these issues were compounded by the lack of availability and high cost of appropriate connectivity in the local area.

LINK-CONNECT SMART-CLOUD SOLUTION

To address these performance and resilience issues, Link-Connect replaced the local server infrastructure with its Private Cloud solution.

The solution dovetailed with firewalls, managed at each of the overseas offices, and the network was designed to ensure that should HQ connectivity fail the other sites would remain operational. Whenever additional resource is required - rather than sourcing additional hardware - Sunderland Marine can call up rapid deployment of Cloud servers.

WHY CHOOSE LINK-CONNECT?

We had already used Link-Connect to improve our WAN infrastructure, and were very impressed with the professionalism of their people. Moving to the Cloud can raise a number of concerns and we wanted to work with a supplier we knew we could trust.

BUSINESS BENEFITS

The Private Cloud service provided by Link-Connect is very flexible, and can be changed quickly and easily to match our business needs. Sunderland Marine's UK HQ is no longer a single point of failure, which means we can be sure our overseas offices and remote workers can stay connected.

PLEASE CONTACT US

ADDRESS - Frensham House, Farnham Business Park, Weydon Lane, Farnham, Surrey GU9 8QTGET IN

PHONE - 01252 740800

EMAIL wedontbite@link-connect.com